

Interim Review

January 1 – March 31, 2018

Valmet's Interim Review

January 1 – March 31, 2018

Orders received continued on a good level in Paper – Comparable EBITA was low

Figures in brackets, unless otherwise stated, refer to the comparison period, i.e. the same period of the previous year. The comparison period figures have been restated following the adoption of IFRS 15 as of January 1, 2018.

January–March 2018: Second-best quarter in more than three years in orders received

- Orders received decreased 11 percent to EUR 890 million (EUR 1,005 million).
 - Orders received increased in the Automation business line, remained at the previous year's level in the Services business line and decreased in the Pulp and Energy, and Paper business lines.
 - Orders received increased in South America, China and North America, and decreased in EMEA (Europe, Middle East and Africa) and Asia-Pacific.
- Net sales increased 13 percent to EUR 732 million (EUR 645 million).
 - Net sales increased in Paper, and Pulp and Energy business lines and remained at the previous year's level in the Automation and Services business lines.
- Comparable earnings before interest, taxes and amortization (Comparable EBITA) were EUR 22 million (EUR 34 million), and the corresponding Comparable EBITA margin was 3.0 percent (5.3%).
 - Profitability decreased due to a loss of EUR 15 million recognized in a project in the Pulp and Energy business line.
- Earnings per share were EUR 0.05 (EUR 0.12).
- Items affecting comparability amounted to EUR -3 million (EUR 3 million).
- Cash flow provided by operating activities was EUR 19 million (EUR 94 million).

Guidance for 2018 unchanged

Valmet reiterates its guidance presented on March 21, 2018, in which Valmet estimates that net sales in 2018 will remain at the same level as in 2017 (EUR 3,058 million) and Comparable EBITA in 2018 will increase in comparison with 2017 (EUR 218 million).

Short-term outlook

General economic outlook

The global economic upswing has become broader and stronger. At 3.8 percent, global growth in 2017 was the fastest since 2011, and growth is expected to tick up to 3.9 percent in both 2018 and 2019. For most countries, current favorable growth rates will not last, and global growth is projected to soften beyond the next couple of years. Downside concerns include a possibly sharp tightening of financial conditions, waning popular support for global economic integration, growing trade tensions and risks of a shift toward protectionist policies, and geopolitical strains. Most advanced economies are poised to return to growth rates well below precrisis averages, held back by aging populations and lackluster productivity. (International Monetary Fund, April 17, 2018)

Short-term market outlook

Valmet reiterates the good short-term market outlook for services, board and paper, tissue and automation, the satisfactory short-term market outlook for energy, and the weak short-term market outlook for pulp.

President and CEO Pasi Laine: Orders received at a high level but profitability low

“Valmet’s orders received amounted to EUR 890 million in the first quarter of 2018, making it the second-best quarter in more than three years. This shows that the high customer activity in 2017 has continued in the beginning of 2018. The activity in Board and Paper has continued at a high level. Orders received increased in the Automation business line and remained at the previous years’ level in the Services business line.

Despite the slow start to the year in terms of profitability, we keep our financial guidance unchanged. We estimate that Valmet’s net sales in 2018 will remain at the same level as in 2017, and Comparable EBITA in 2018 will increase in comparison with 2017.”

Key figures¹

EUR million	Q1/2018	Q1/2017	Change	2017
Orders received	890	1,005	-11%	3,272
Order backlog ²	2,583	2,704	-4%	2,458
Net sales	732	645	13%	3,058
Comparable earnings before interest, taxes and amortization (Comparable EBITA)	22	34	-36%	218
% of net sales	3.0%	5.3%		7.1%
Earnings before interest, taxes and amortization (EBITA)	19	37	-49%	202
% of net sales	2.6%	5.7%		6.6%
Operating profit (EBIT)	12	29	-60%	170
% of net sales	1.6%	4.5%		5.6%
Profit before taxes	11	26	-60%	158
Profit for the period	8	18	-56%	121
Earnings per share, EUR	0.05	0.12	-56%	0.81
Earnings per share, diluted, EUR	0.05	0.12	-56%	0.81
Equity per share, EUR	5.52	5.54	0%	6.09
Cash flow provided by operating activities	19	94	-80%	291
Cash flow after investments	9	80	-89%	227
Return on equity (ROE) (annualized) ³	4%	8%		13%
Return on capital employed (ROCE) before taxes (annualized) ³	5%	10%		14%
Equity to assets ratio ²	39%	39%		42%
Gearing ²	-12%	-3%		-11%

¹ The calculation of key figures is presented on page 38.

² At the end of period

³ In the calculation of 2017 key figures, data points from 2016 that have not been restated have been used.

Orders received, EUR million	Q1/2018	Q1/2017	Change	2017
Services	346	355	-2%	1,242
Automation	82	72	14%	317
Pulp and Energy	192	265	-27%	678
Paper	270	314	-14%	1,035
Total	890	1,005	-11%	3,272

Order backlog, EUR million	As at March 31, 2018	As at March 31, 2017	Change	As at December 31, 2017
Total	2,583	2,704	-4%	2,458

Net sales, EUR million	Q1/2018	Q1/2017	Change	2017
Services	247	252	-2%	1,178
Automation	59	59	-1%	296
Pulp and Energy	203	189	7%	800
Paper	223	144	55%	784
Total	732	645	13%	3,058

News conference and webcast for analysts, investors and media

Valmet will arrange a news conference in English for analysts, investors, and media on Friday, April 27, 2018 at 2:30 p.m. Finnish time (EET). The news conference will be held at Valmet Head Office in Keilaniemi, Keilasatama 5, 02150 Espoo, Finland. The news conference can also be followed through a live webcast at www.valmet.com/webcasts.

It is also possible to take part in the news conference through a conference call. Conference call participants are requested to dial in at least five minutes prior to the start of the conference, at 2:25 p.m. (EET), at +44 2071 928000. The participants will be asked to provide the following conference ID: 7349687.

During the webcast and the conference call, all questions should be presented in English. After the webcast and the conference call, media has a possibility to interview the management in Finnish.

The event can also be followed on Twitter at www.twitter.com/valmetir.

Valmet's Interim Review January 1 – March 31, 2018

Orders received increased 14 percent in the Automation business line

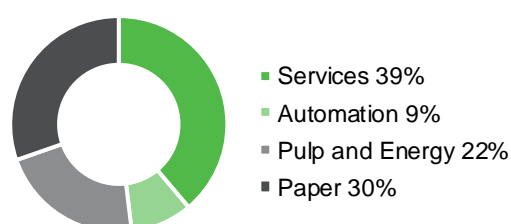
Orders received, EUR million	Q1/2018	Q1/2017	Change	2017
Services	346	355	-2%	1,242
Automation	82	72	14%	317
Pulp and Energy	192	265	-27%	678
Paper	270	314	-14%	1,035
Total	890	1,005	-11%	3,272

Orders received, comparable foreign exchange rates, EUR million ¹	Q1/2018	Q1/2017	Change	2017
Services	367	355	3%	1,242
Automation	85	72	19%	317
Pulp and Energy	195	265	-26%	678
Paper	298	314	-5%	1,035
Total	945	1,005	-6%	3,272

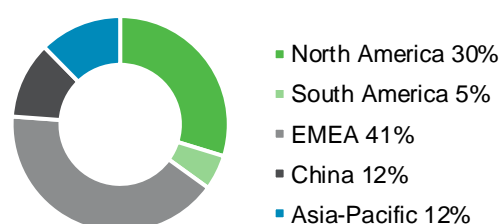
¹ Indicative only. January to March 2018 orders received in euro calculated by applying January–March 2017 average exchange rates to the functional currency orders received values reported by entities.

Orders received, EUR million	Q1/2018	Q1/2017	Change	2017
North America	265	245	8%	686
South America	47	33	41%	183
EMEA	367	503	-27%	1,508
China	102	92	11%	572
Asia-Pacific	110	133	-17%	323
Total	890	1,005	-11%	3,272

Orders received by business line, Q1/2018



Orders received by area, Q1/2018



Orders received decreased 11 percent to EUR 890 million in January–March (EUR 1,005 million). The Services and Automation business lines together accounted for 48 percent (42%) of Valmet's orders received. Orders received increased in the Automation business line, remained at the previous year's level in the Services business line and decreased in the Pulp and Energy, and Paper business lines. Orders received increased in South America, China and North America, and decreased in EMEA (Europe, Middle East and Africa) and Asia-Pacific. Measured by orders received, the top three countries were the USA,

Finland and China, which together accounted for 54 percent of total orders received. The emerging markets accounted for 33 percent (38%) of orders received.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased orders received by approximately EUR 55 million in January–March.

During January–March, Valmet received among others an order for a multifuel boiler and a flue gas treatment plant to Finland, valued at around EUR 70 million, an order for a containerboard machine with related automation system to China, an order for a linerboard production line to the USA, as well as an order for a multifuel boiler and auxiliary process equipment to Turkey.

Order backlog higher than at the end of 2017

Order backlog, EUR million	As at March 31, 2018	As at March 31, 2017	Change	As at December 31, 2017
Total	2,583	2,704	-4%	2,458

At the end of March 2018, the order backlog amounted to EUR 2,583 million and was 5 percent higher than at the end of 2017. Approximately 30 percent of the order backlog relates to stable business (Services and Automation business lines, approximately 25% at the end of March 2017). Approximately 65 percent of the order backlog is currently expected to be recognized as net sales during 2018.

Net sales increased 13 percent

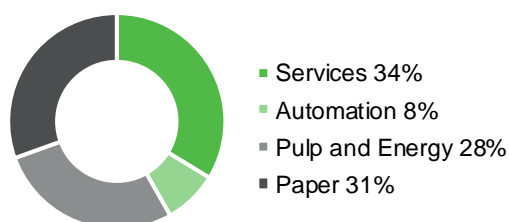
Net sales, EUR million	Q1/2018	Q1/2017	Change	2017
Services	247	252	-2%	1,178
Automation	59	59	-1%	296
Pulp and Energy	203	189	7%	800
Paper	223	144	55%	784
Total	732	645	13%	3,058

Net sales, comparable foreign exchange rates, EUR million	Q1/2018	Q1/2017	Change	2017
Services	263	252	4%	1,178
Automation	62	59	5%	296
Pulp and Energy	206	189	9%	800
Paper	234	144	62%	784
Total	765	645	19%	3,058

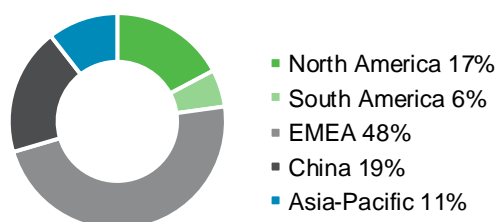
¹ Indicative only. January to March 2018 net sales in euro calculated by applying January to March 2017 average exchange rates to the functional currency net sales values reported by entities.

Net sales, EUR million	Q1/2018	Q1/2017	Change	2017
North America	126	138	-9%	603
South America	41	57	-28%	247
EMEA	349	312	12%	1,507
China	139	82	71%	402
Asia-Pacific	77	57	36%	299
Total	732	645	13%	3,058

Net sales by business line, Q1/2018



Net sales by area, Q1/2018



Net sales increased 13 percent to EUR 732 million in January–March (EUR 645 million). The Services and Automation business lines together accounted for 42 percent (48%) of Valmet’s net sales. Net sales increased in the Paper, and Pulp and Energy business lines and remained at the previous year’s level in the Automation and Services business lines. Net sales increased in China, Asia-Pacific and EMEA, and decreased in South America and North America. Measured by net sales, the top three countries were China, the USA and Sweden, which together accounted for 43 percent of total net sales. Emerging markets accounted for 46 percent (39%) of net sales.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased net sales by approximately EUR 34 million in January–March.

Comparable EBITA and operating profit

In January–March, comparable earnings before interest, taxes and amortization (Comparable EBITA) were EUR 22 million, i.e. 3.0 percent of net sales (EUR 34 million and 5.3%). Profitability decreased due to a loss of EUR 15 million recognized in a project in the Pulp and Energy business line.

Operating profit (EBIT) in January–March was EUR 12 million, i.e. 1.6 percent of net sales (EUR 29 million and 4.5%). Items affecting comparability amounted to EUR -3 million (EUR 3 million).

Net financial income and expenses

Net financial income and expenses in January–March were EUR -1 million (EUR -3 million).

Profit before taxes and earnings per share

Profit before taxes for January–March was EUR 11 million (EUR 26 million). The profit attributable to owners of the parent in January–March was EUR 8 million (EUR 18 million), corresponding to earnings per share (EPS) of EUR 0.05 (EUR 0.12).

Return on capital employed (ROCE)

In January–March, the annualized return on capital employed (ROCE) before taxes was 5 percent (10%) and return on equity (ROE) 4 percent (8%).

Business lines

Services: Orders received and net sales remained at the previous year's level

Services business line	Q1/2018	Q1/2017	Change	2017
Orders received (EUR million)	346	355	-2%	1,242
Net sales (EUR million)	247	252	-2%	1,178
Personnel (end of period)	5,497	5,352	3%	5,472

In January–March, orders received by the Services business line remained at the previous year's level at EUR 346 million (EUR 355 million) and accounted for 39 percent of all orders received (35%). Orders received remained at the previous year's level in EMEA and decreased in all other regions. Orders received increased in Mill Improvements, remained at the previous year's level in Performance Parts, and Fabrics, and decreased in Energy and Environmental, and Rolls.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased orders received of the Services business line by approximately EUR 21 million in January–March.

In January–March, net sales for the Services business line amounted to EUR 247 million (EUR 252 million), corresponding to 34 percent (39%) of Valmet's net sales.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased net sales of the Services business line by approximately EUR 16 million in January–March.

Automation: Orders received increased and net sales remained at the previous year's level

Automation business line	Q1/2018	Q1/2017	Change	2017
Orders received (EUR million)	82	72	14%	317
Net sales (EUR million)	59	59	-1%	296
Personnel (end of period)	1,714	1,633	5%	1,708

In January–March, orders received by the Automation business line increased 14 percent to EUR 82 million (EUR 72 million) and accounted for 9 percent (7%) of Valmet's orders received. Orders received increased in Asia-Pacific, China and EMEA, and decreased in South America and North America. Orders received increased in Energy and Process and decreased in Pulp and Paper.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased orders received of the Automation business line by approximately EUR 4 million in January–March.

In January–March, net sales for the Automation business line amounted to EUR 59 million (EUR 59 million), corresponding to 8 percent (9%) of Valmet's net sales.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased net sales of the Automation business line by approximately EUR 3 million in January–March.

Pulp and Energy: Orders received decreased and net sales increased

Pulp and Energy business line	Q1/2018	Q1/2017	Change	2017
Orders received (EUR million)	192	265	-27%	678
Net sales (EUR million)	203	189	7%	800
Personnel (end of period)	1,713	1,697	1%	1,727

In January–March, orders received by the Pulp and Energy business line decreased 27 percent to EUR 192 million (EUR 265 million) and accounted for 22 percent of all orders received (26%). Orders received remained at the previous year’s level in South America, and decreased in all other regions. Orders received remained at the previous year’s level in Energy and decreased in Pulp.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased orders received of the Pulp and Energy business line by approximately EUR 2 million in January–March.

In January–March, net sales for the Pulp and Energy business line increased to EUR 203 million (EUR 189 million), corresponding to 28 percent (29%) of Valmet’s net sales.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased net sales of the Pulp and Energy business line by approximately EUR 4 million in January–March.

Paper: Orders received decreased and net sales increased

Paper business line	Q1/2018	Q1/2017	Change	2017
Orders received (EUR million)	270	314	-14%	1,035
Net sales (EUR million)	223	144	55%	784
Personnel (end of period)	2,839	2,795	2%	2,822

In January–March, orders received by the Paper business line decreased 14 percent to EUR 270 million (EUR 314 million) and accounted for 30 percent of all orders received (31%). Orders received increased in North America, South America and China, and decreased in EMEA and Asia-Pacific. Orders received increased in Board and Paper, and decreased in Tissue.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased orders received of the Paper business line by approximately EUR 28 million in January–March.

In January–March, net sales for the Paper business line amounted to EUR 223 million (EUR 144 million), corresponding to 31 percent (22%) of Valmet’s net sales.

Changes in foreign exchange rates compared to the exchange rates for the corresponding period in 2017 decreased net sales of the Paper business line by approximately EUR 11 million in January–March.

Cash flow and financing

Cash flow provided by operating activities amounted to EUR 19 million (EUR 94 million) in January–March. Net working capital totaled EUR -466 million (EUR -441 million) at the end of the reporting period. Change in net working capital in the statement of cash flows was EUR -2 million (EUR 83 million) in January–March. In the statement of cash flows, change in net working capital excludes dividend liability, amounting to EUR 82 million, and other non-cash items. Payment schedules of large capital projects have a significant impact

on net working capital development. Cash flow after investments totaled EUR 9 million (EUR 80 million) in January–March.

At the end of March, gearing was -12 percent (-3%) and equity to assets ratio was 39 percent (39%). Interest-bearing liabilities amounted to EUR 201 million (EUR 277 million), and net interest-bearing liabilities totaled EUR -102 million (EUR -27 million) at the end of the reporting period. The average maturity for Valmet’s non-current debt was 4.0 years, and average interest rate was 1.3 percent at the end of March.

Valmet’s liquidity was strong at the end of the reporting period, with cash and cash equivalents amounting to EUR 277 million (EUR 274 million) and interest-bearing current financial assets totaling EUR 10 million (EUR 13 million). Valmet’s liquidity was additionally secured by a committed revolving credit facility worth of EUR 200 million, which matures in 2023 with a 1-year extension option, and an uncommitted commercial paper program worth of EUR 200 million. In March 2018 Valmet signed a 5-year EUR 45 million loan agreement with the European Investment Bank. All of the above facilities were undrawn at the end of the reporting period.

After the reporting period, on April 5, 2018, Valmet paid out dividends of EUR 82 million.

Capital expenditure

Gross capital expenditure in January–March totaled EUR 16 million (EUR 14 million), of which maintenance investments were EUR 10 million (EUR 9 million).

Acquisitions and disposals

Acquisitions

Valmet made no acquisitions during January–March 2018.

Disposals

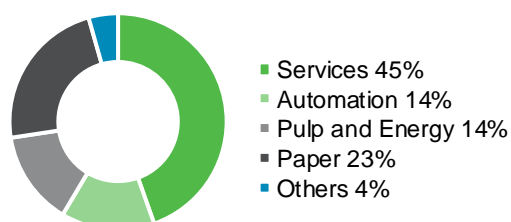
Valmet made no disposals during January–March 2018.

Number of personnel

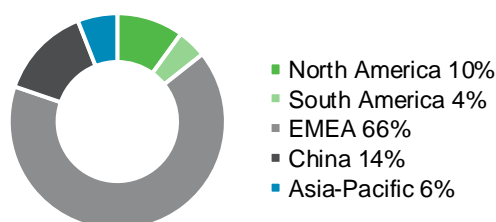
Personnel by business line	As at March 31, 2018	As at March 31, 2017	Change	As at December 31, 2017
Services	5,497	5,352	3%	5,472
Automation	1,714	1,633	5%	1,708
Pulp and Energy	1,713	1,697	1%	1,727
Paper	2,839	2,795	2%	2,822
Other	547	574	-5%	539
Total	12,310	12,051	2%	12,268

Personnel by area	As at March 31, 2018	As at March 31, 2017	Change	As at December 31, 2017
North America	1,200	1,270	-6%	1,223
South America	526	545	-3%	534
EMEA	8,144	7,842	4%	8,088
China	1,707	1,700	0%	1,696
Asia-Pacific	733	694	6%	727
Total	12,310	12,051	2%	12,268

Personnel by business line as at March 31, 2018



Personnel by area as at March 31, 2018



In January–March, Valmet employed an average of 12,293 people (12,030). The number of personnel at the end of March was 12,310 (12,051). Personnel expenses totaled EUR 202 million (EUR 203 million) in January–March, of which wages, salaries and remuneration amounted to EUR 157 million (EUR 157 million).

Strategic goals and their implementation

Valmet is the leading global developer and supplier of technologies, automation and services for the pulp, paper and energy industries. Valmet focuses on delivering technology and services globally to industries that use bio-based raw materials. Valmet's main customer industries are pulp, paper and energy. These are all major global industries that offer growth potential for the future. Valmet is committed to moving its customers' performance forward.

Valmet's vision is to become the global champion in serving its customers, and its mission is to convert renewable resources into sustainable results. Valmet seeks to achieve its strategic targets by pursuing the following Must-Win initiatives: 'customer excellence', 'leader in technology and innovation', 'excellence in processes' and 'winning team'.

Valmet's product and service portfolio consists of productivity-enhancing services, automation solutions, plant upgrades and rebuilds, new cost-efficient equipment and solutions for optimizing energy and raw material usage, and technologies increasing the value of our customers' end products.

In order to improve its operational excellence, Valmet is in the process of renewing its ERP system. The aim is to renew and improve Valmet's operational capability through process harmonization and standardization, and through renewal and modernization of the ERP platform.

Valmet has an annual strategy process, where, among others, Valmet's strategy, Must-Wins and financial targets are reviewed. In June 2017, the Board of Directors reconfirmed Valmet's strategy and financial targets. Valmet has the following financial targets:

Financial targets

- Net sales for stable business to grow over two times the market growth
- Net sales for capital business to exceed market growth
- Comparable EBITA: 8–10%
- Comparable return on capital employed (pre-tax), ROCE: 15–20%
- Dividend payout at least 50% of net profit

Stable business means Services and Automation business lines. Capital business means Paper, and Pulp and Energy business lines.

Continued focus on improving profitability

Valmet continues to focus on improving profitability through various actions in e.g. sales process management, project management and project execution, in procurement and quality, as well as in technology and R&D.

To improve sales process management, Valmet is focusing on key account management and analyzing the customers' share of wallet. Valmet is targeting market share improvement at key customers and adding focus on sales training. Valmet has also launched 'Valmet Way to Serve' – a shift towards more unified and customer oriented services.

Valmet is continuously improving its project management and project execution by training personnel and implementing a Valmet-wide project execution model. By focusing on improving project management and execution, Valmet is targeting continuous improvement of gross profit.

Valmet has set a long-term savings target for procurement. In order to decrease procurement costs, Valmet is increasingly focusing on design-to-cost and adding supplier involvement through supplier relationship management. Valmet has also set a target for quality cost savings and is adding focus on root cause analysis of quality deviations. Valmet is continuing to adopt the Lean principles and methodology.

Valmet is constantly focusing on new technologies and R&D to improve product cost competitiveness and performance. Additionally, the renewal of Valmet's ERP system will increase efficiency once implemented.

Progress in sustainability

In January–March, Valmet progressed with the actions defined in its Sustainability360° agenda. Valmet continued to further strengthen its sustainable supply chain by conducting 8 supplier sustainability audits globally. Valmet has the target to conduct at least 50 supplier sustainability audits every year.

Valmet's total recordable incident frequency rate (TRIF) for own employees continued to decrease and was 5.2 at the end of March (5.8 at the end of March 2017). Valmet's lost time incident frequency (LTIF) for own employees was 2.4 at the end of March (2.3 at the end of March 2017). Valmet's collaborating for contractor safety program continues, and a workshop was held for site service contractors in Tampere, Finland in January.

The Annual Review discussions were conducted during the first quarter, covering 99 percent of all white-collar employees. The process introduced a new employee role for Valmet, which highlights behaviors that drive performance, boost engagement and support development from the perspective of an individual.

A new company-wide e-learning about sustainability was launched in February as a mandatory course for all white-collar employees. The e-learning covers the basic principles of sustainability at Valmet, and

contains supplementary modules for procurement, R&D and sales functions. By the end of March, 23 percent of Valmet's white-collar employees had completed the course.

In February, Valmet received a Silver Class medal in RobecoSAM's annual Sustainability Yearbook 2018 for its excellent sustainability performance. Valmet was also reconfirmed as a constituent of the Ethibel Sustainability Index Europe (ESI), which includes the 200 best-performing European stock listed companies in the field of corporate social responsibility. These achievements further strengthen Valmet's position as one of the global sustainability leaders.

Lawsuits and claims

Several lawsuits, claims and disputes based on various grounds are pending against Valmet in various countries, including product liability lawsuits and claims as well as legal disputes related to Valmet's deliveries. Valmet is also a plaintiff in several lawsuits.

Valmet announced by stock exchange release on September 16, 2016 that Suzano Papel e Celulose S.A. has filed a request for arbitration against Valmet Celulose, Papel e Energia Ltda, Valmet AB and Valmet Technologies Oy, subsidiaries of Valmet Oyj, claiming approximately EUR 80 million. The arbitration relates to separate Equipment Sales Agreements for the Suzano Imperatriz pulp mill project in Brazil. Valmet disputes the claims brought by Suzano and has also actively pursued claims of its own against Suzano for breach by Suzano of its obligations under the Agreements.

Valmet announced by stock exchange release on December 22, 2016 that it has received a reassessment decision from the Finnish tax authority for Valmet Technologies Inc. The reassessment decision is a result of a tax audit carried out in the company, concerning tax years 2010–2012. During the first quarter 2017 Valmet paid additional taxes, late payment interests and penalties in total of EUR 19 million related to the reassessment decision. Valmet considers the Finnish tax authority's decision unfounded and has appealed of the decision.

Valmet's management does not expect to the best of its present understanding that the outcome of these lawsuits, claims and disputes will have a material adverse effect on Valmet in view of the grounds currently presented for them, provisions made, insurance coverage in force and the extent of Valmet's total business activities.

Corporate Governance and Remuneration Statements

Valmet has prepared a separate Corporate Governance Statement and a Remuneration Statement for 2017, which comply with the recommendations of the Finnish Corporate Governance Code for listed companies. The statements also cover other central areas of corporate governance. The statements have been published on Valmet's website, separately from the Report of the Board of Directors, at www.valmet.com/governance.

Shares and shareholders

Share capital, number of shares and shareholders

	As at March 31, 2018	As at March 31, 2017
Share capital, EUR	100,000,000	100,000,000
Number of shares	149,864,619	149,864,619
Treasury shares	246,799	399
Shares outstanding	149,617,820	149,864,220
Market capitalization, EUR million ¹	2,436	2,184
Number of shareholders	45,807	45,271

¹ Excluding treasury shares

Shareholder structure as at March 31, 2018



- Nominee registered and non-Finnish holders 50.1%
- Solidium Oy 11.1%
- Finnish private investors 13.4%
- Finnish institutions, companies and foundations 25.4%

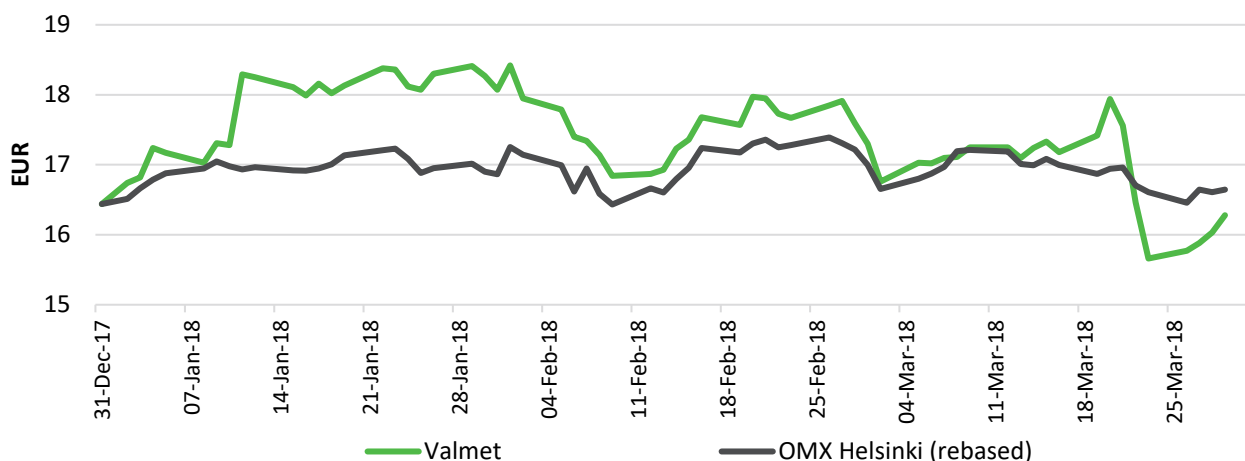
Trading of shares

Trading of Valmet shares on Nasdaq Helsinki	January 1 – March 31, 2018	January 1 – March 31, 2017
Number of shares traded	20,579,554	20,658,664
Total value, EUR	357,021,808	301,405,415
High, EUR	18.66	15.28
Low, EUR	15.56	13.45
Volume-weighted average price, EUR	17.35	14.59
Closing price on the final day of trading, EUR	16.28	14.57

The closing price of Valmet's share on the final day of trading for the reporting period, March 30, 2018, was EUR 16.28. The closing price on the last day of trading in 2017 (December 29, 2017) was EUR 16.44. The share price decreased by approximately 1 percent during the reporting period.

In addition to Nasdaq Helsinki Ltd, Valmet's shares are also traded on other marketplaces, such as Cboe CXE, Cboe BXE and Turquoise. A total of approximately 11 million of Valmet's shares were traded on alternative marketplaces in January–March 2018, which equals to approximately 36 percent of the share's total trade volume. (Source: Fidessa)

Development of Valmet's share price, December 31, 2017 – March 31, 2018



Flagging notifications

During the review period, Valmet received the following flagging notifications referred to in the Securities Market Act:

Transaction date	Shareholder	Threshold	Direct holding, %	Indirect holding, %	Total holding, %
March 20, 2018	BlackRock, Inc	Below 5%	n.a.	n.a.	Below 5%
March 26, 2018	BlackRock, Inc	Above 5%	4.15%	0.85%	5.00%

More information on flagging notifications can be found at www.valmet.com/flagging-notifications.

Board authorizations regarding share repurchase and share issue

Valmet Oyj's Annual General Meeting on March 21, 2018 authorized Valmet's Board of Directors to decide on the repurchase of the Company's own shares in one or several tranches. The maximum number of shares to be repurchased shall be 10,000,000 shares, which corresponds to approximately 6.7 percent of all the shares in the Company.

The Company's own shares may be repurchased otherwise than in proportion to the shareholdings of the shareholders (directed repurchase). The Company's own shares may be repurchased using the unrestricted equity of the Company at a price formed on a regulated market on the stock exchange main list upheld by Nasdaq Helsinki Ltd on the date of the repurchase.

Company's own shares may be repurchased for reasons of developing the Company's capital structure, financing or carrying out acquisitions, investments or other business transactions, or for the shares to be used in an incentive scheme.

The Board of Directors resolves on all other terms related to the repurchasing of the Company's own shares.

Valmet Oyj's Annual General Meeting authorized Valmet's Board of Directors to decide on the issuance of shares as well as the issuance of special rights entitling to shares pursuant to Chapter 10(1) of the Finnish Limited Liability Companies Act in one or several tranches. The issuance of shares may be carried out by offering new shares or by transferring treasury shares held by Valmet Oyj. Based on this authorization, the Board of Directors may decide on a directed share issue in deviation from the shareholders' pre-emptive

rights, and on the granting of special rights subject to the conditions mentioned in the Finnish Limited Liability Companies Act.

The maximum number of new shares which may be issued by the Board of Directors based on this authorization shall be 15,000,000 shares, which corresponds to approximately 10.0 percent of all the shares in Valmet Oyj. The maximum number of treasury shares which may be issued shall be 10,000,000 shares, which corresponds to approximately 6.7 percent of all the shares in the Company.

The Board of Directors is furthermore authorized to issue special rights pursuant to Chapter 10(1) of the Finnish Limited Liability Companies Act entitling their holder to receive new shares or treasury shares for consideration. The maximum number of shares which may be issued based on the special rights shall be 15,000,000 shares, which corresponds to approximately 10 percent of all the shares in Company. This number of shares shall be included in the aggregate numbers of shares mentioned in the previous paragraph.

The new shares and treasury shares may be issued for consideration or without consideration.

The Board of Directors of Valmet Oyj was also authorized to resolve on issuing treasury shares to the Company without consideration. The maximum number of shares which may be issued to Valmet Oyj shall be 10,000,000 shares when combined with the number of shares repurchased based on an authorization. Such number corresponds to approximately 6.7 percent of all shares in the Company. The treasury shares issued to the Company shall not be taken into account in the limits set out in the preceding paragraphs.

The Board of Directors may resolve on all other terms of the issuance of shares and special rights entitling to shares pursuant to Chapter 10(1) of the Finnish Limited Liability Companies Act. The Company may use this authorization, for example, for reasons of developing the Company's capital structure, in financing or carrying out acquisitions, investments or other business transactions, or for the shares to be used in incentive schemes.

The authorizations shall remain in force until the next Annual General Meeting, and they cancel the authorizations granted in the Annual General Meeting of March 23, 2017. As at March 31, 2018, Valmet's Board of Directors had not used any of the authorizations.

Share-based incentive plans

Valmet's share-based incentive plans are part of the remuneration program for Valmet's key personnel. The purpose of the plans is to align the goals of shareholders and management to increase the value of the Company, to ensure commitment of management, and to offer them a competitive, ownership-based reward scheme. Any shares to be potentially awarded are, or have been, acquired through public trading, and therefore the incentive plans have no diluting effect on the share value.

During the reporting period, Valmet had an agreement with a third-party service provider concerning the administration of the share-based incentive programs for key personnel. On March 31, 2018, the number of shares held within the administration plan was 21,327. In addition, the Company held 246,799 treasury shares related to the share-based incentive programs.

Long-term incentive plan 2015–2017

The Board of Directors of Valmet Oyj approved in December 2014 a share-based incentive plan for Valmet's key employees. The Plan included three performance periods, which were the calendar years 2015, 2016

and 2017. The Board of Directors decided on the performance criteria and targets in the beginning of each discretionary period. The Plan was directed to approximately 80 key employees (including Executive Team members). The rewards of the plan were paid partly as Company shares and partly in cash.

Performance period	2015	2016	2017
Incentive based on	EBITA % and Services orders received growth %	Comparable EBITA % and orders received growth % of the stable business (Services and Automation business lines)	Comparable EBITA % and orders received growth % of the stable business (Services and Automation business lines)
Reward payment	Was paid in spring 2016	Was paid in spring 2017	Was paid in spring 2018
Total gross number of shares earned (including the matching share rewards)	540,035	556,049	390,820

As part of the share-based incentive program, members of Valmet Executive Team had the possibility to receive a matching share reward for each performance period, provided that the Executive Team member owned or acquired Valmet shares up to a number determined by the Board of Directors by the end of each performance period.

Long-term incentive plan 2018–2020

The Board of Directors of Valmet Oyj approved in December 2017 a new long-term share-based incentive plan for Valmet's key employees. The plan includes three performance periods, which are the calendar years 2018, 2019 and 2020. Valmet's Board of Directors shall decide on the performance criteria and targets in the beginning of each discretionary period. The plan is directed to a total of approximately 120 participants, of which 80 are key employees in management positions (including Executive Team members), and 40 are management talents, which is a new target group in Valmet's share based incentive plan.

Performance period	2018
Incentive based on	Comparable EBITA % and orders received growth % of the stable business (Services and Automation business lines)
Reward payment	Will be paid partly in Valmet shares and partly in cash in 2019
Total number of shares	Approximate maximum of 509,162

The Board of Directors of Valmet Oyj approved in December 2017 a share ownership recommendation for Valmet's Executive Team members. All members of the Executive Team are recommended to own and hold an amount of Company shares equaling to their gross annual base salary (100 percent ownership recommendation).

More information about share-based incentive plans can be found in Valmet's Remuneration Statement, which is available at www.valmet.com/governance.

Resolutions of Valmet's Annual General Meeting

The Annual General Meeting of Valmet Oyj was held in Helsinki on March 21, 2018. The Annual General Meeting adopted the Financial Statements for 2017 and discharged the members of the Board of Directors and the President and CEO from liability for the 2017 financial year. The Annual General Meeting approved the Board of Directors' proposals concerning authorizing the Board to decide on repurchasing company shares and to resolve on the issuance of shares and the issuance of special rights entitling to shares.

The Annual General Meeting confirmed the number of Board members as seven and appointed Bo Risberg as Chairman of Valmet Oyj's Board and Aaro Cantell as Vice Chairman. Monika Maurer and Pekka Kempainen were appointed as new members of the Board. Rogério Ziviani, Tarja Tyni and Eriikka Söderström will continue as members of the Board. The term of office of the members of the Board of Directors expires at the close of the Annual General Meeting 2019.

PricewaterhouseCoopers Oy, authorized public accountants, was appointed as the company's auditor for a term expiring at the end of the next Annual General Meeting.

Valmet published a stock exchange release on March 21, 2018 concerning the resolutions of the Annual General Meeting and the organizing meeting of the Board of Directors. The stock exchange release and an introduction of the new Board members can be viewed on Valmet's website at www.valmet.com/agm.

In compliance with the resolution of the Annual General Meeting on March 21, 2018, Valmet paid out dividends of EUR 82 million for 2017, corresponding to EUR 0.55 per share, on April 5, 2018.

Risks and business uncertainties

Valmet's operations are affected by various strategic, financial, operational and hazard risks. Valmet takes measures to exploit emerging opportunities and to limit the adverse effects of potential threats. The assessment of risks related to sustainable development holds an important role in risk management. If such threats materialized, they could have material adverse effects on Valmet's business, financial situation and operating result, or on the value of shares and other securities.

The objective of Valmet's risk management is to ensure the implementation of an effective and successful strategy for achieving both long- and short-term goals. The task of Valmet's management is to regulate risk appetite.

In assessing risks, Valmet takes into consideration the probability of the risks and their estimated impact on net sales and financial results. Valmet's management estimates that the company's overall risk level is currently manageable in proportion to the scope of its operations and the practical measures available for managing these risks.

Financial uncertainty in the global economy, coupled with fluctuations in exchange rates and tightening financial market regulations, may have an adverse effect on the availability of financing from banks and capital markets and could reduce the investment appetite of Valmet's customers. Valmet estimates that the high proportion of business derived from stable business (Services and Automation) and the geographical diversification will reduce the possible negative effects that market uncertainties may have.

If global economic growth weakens, it might have adverse effects on new projects under negotiation or on projects in the order backlog. Some projects may be postponed, suspended, or canceled. In the case of long-term delivery projects, initial customer advance payments are typically 10–30 percent of the value of the project, and customers make progress payments as a project is implemented. This significantly decreases the risks and financing requirements related to Valmet's projects. Valmet continually assesses its customers' creditworthiness and their ability to meet their obligations. As a rule, Valmet does not finance customer projects. If economic growth slows down significantly, the markets for Valmet's products may shrink, which may lead to, for example, tougher price competition.

Changes and uncertainty in future regulation and legislation can also critically affect especially the energy business.

Large fluctuations in energy prices can affect the global economy. These fluctuations can also affect Valmet and its customers, especially in the energy business.

Changes in labor costs and the prices of raw materials and components can affect Valmet's profitability. Wage inflation is continuing, but Valmet's goal is to offset this at least partly through increased productivity and strict price discipline. It is possible, however, that tough competition in some product categories will make it difficult to pass on cost increases to product prices. On the other hand, some of Valmet's customers are raw material producers and their ability to operate and invest may be enhanced by strengthening commodity prices and hampered by declining commodity prices.

To ensure a high level of quality in both production and services, it is important to sustain a high level of competence and talent availability. This includes, for example, maintaining efficient recruitment programs, utilization of existing talent and sharing knowledge globally.

Through acquisitions Valmet may become exposed to risks associated with new markets and business environments. The actual acquisition process also includes risks. Other risks associated with acquisitions include, but are not limited to, integration of the acquired business, increased financial risk exposure, retention of key personnel and achieving the targets set for the acquired business.

Management of project business risks important

An important part of Valmet's business consists of project business. Pulp business projects in particular are large, thus project-specific risk management is crucial. Key risks related to projects are project cost estimation, scheduling, project risk management, quality and performance risks, and materials management risks. Risk analysis shall, as a minimum, take place for all significant project quotations. The work concerning threat and opportunity assessment continues during the execution phase of the project. Risk management is based on careful planning and on continuous, systematic monitoring and evaluation. Project risks are managed by improving and continuously developing project management processes and the related systems.

There may be changes in the competitive situation of Valmet's individual businesses, such as the emergence of new, cost-effective players in the markets. Valmet can safeguard its market position by developing its products and services, through good customer service and local presence.

Availability of financing crucial

Securing the continuity of Valmet's operations requires that sufficient funding is available under all circumstances. Valmet estimates that its liquid cash assets and committed credit limits are sufficient to secure its immediate liquidity and to ensure the flexibility of financing. The average maturity for Valmet's non-current debt is 4.0 years. Loan facilities include customary covenants and Valmet is in clear compliance with the covenants at the balance sheet date.

Net working capital and capital expenditure levels have a key impact on the adequacy of Valmet's financing. Valmet estimates that it is well-positioned to keep capital expenditure at the level of total depreciation.

Of the financial risks that affect Valmet's profit, currency exchange rate risks are among the most substantial. Exchange rate changes can affect Valmet's business, although the wide geographical scope of the company's operations reduces the impact of any individual currency. Economic insecurity typically increases exchange rate fluctuations. Valmet hedges its currency exposures linked to firm delivery and purchase agreements.

Changes in legislation and the way authorities interpret regulation, for example regarding taxation, can also have an impact on Valmet's financials.

At the end of March 2018, Valmet had EUR 610 million (EUR 623 million) of goodwill on its statement of financial position. Valmet assesses the value of its goodwill for impairment annually, or more frequently if facts and circumstances indicate that a risk of impairment exists. Valmet has not identified any indications of impairment during the reporting period. The principles used for impairment testing are presented in the Financial Statements.

Events after the reporting period

There were no subsequent events after the review period that required recognition or disclosure.

Guidance for 2018 unchanged

Valmet reiterates its guidance presented on March 21, 2018, in which Valmet estimates that net sales in 2018 will remain at the same level as in 2017 (EUR 3,058 million) and Comparable EBITA in 2018 will increase in comparison with 2017 (EUR 218 million).

Short-term outlook

General economic outlook

The global economic upswing has become broader and stronger. At 3.8 percent, global growth in 2017 was the fastest since 2011, and growth is expected to tick up to 3.9 percent in both 2018 and 2019. For most countries, current favorable growth rates will not last, and global growth is projected to soften beyond the next couple of years. Downside concerns include a possibly sharp tightening of financial conditions, waning popular support for global economic integration, growing trade tensions and risks of a shift toward protectionist policies, and geopolitical strains. Most advanced economies are poised to return to growth rates well below precrisis averages, held back by aging populations and lackluster productivity. (International Monetary Fund, April 17, 2018)

Short-term market outlook

Valmet reiterates the good short-term market outlook for services, board and paper, tissue and automation, the satisfactory short-term market outlook for energy, and the weak short-term market outlook for pulp.

In Espoo on April 27, 2018

Valmet's Board of Directors

Consolidated Statement of Income

EUR million	Q1/2018	Q1/2017 ¹
Net sales	732	645
Cost of goods sold	-584	-489
Gross profit	148	156
Selling, general and administrative expenses	-131	-127
Other operating income and expenses, net	-4	-
Share in profits and losses of associated companies, operative investments	-	-
Operating profit	12	29
Financial income and expenses, net	-1	-3
Share in profits and losses of associated companies, financial investments	-	-
Profit before taxes	11	26
Income taxes	-3	-8
Profit for the period	8	18
Attributable to:		
Owners of the parent	8	18
Non-controlling interests	-	-
Profit for the period	8	18
Earnings per share attributable to owners of the parent:		
Earnings per share, EUR	0.05	0.12
Diluted earnings per share, EUR	0.05	0.12

¹ 2017 financials have been presented on restated basis.

Consolidated Statement of Comprehensive Income

EUR million	Q1/2018	Q1/2017 ¹
Profit for the period	8	18
Items that may be reclassified to profit or loss:		
Cash flow hedges	-3	5
Currency translation on subsidiary net investments	-8	1
Income tax relating to items that may be reclassified	1	-1
Total items that may be reclassified to profit or loss	-10	5
Items that will not be reclassified to profit or loss:		
Remeasurement of defined benefit plans	4	-
Income tax on items that will not be reclassified	-1	-
Total items that will not be reclassified to profit or loss	3	-
Other comprehensive income / expense	-7	6
Total comprehensive income / expense	1	24
Attributable to:		
Owners of the parent	1	24
Non-controlling interests	-	-
Total comprehensive income / expense	1	24

¹ 2017 financials have been presented on restated basis.

Consolidated Statement of Financial Position

Assets

EUR million	As at March 31, 2018	As at March 31, 2017 ¹	As at December 31, 2017 ¹
Non-current assets			
Intangible assets			
Goodwill	610	623	614
Other intangible assets	197	209	200
Total intangible assets	807	833	814
Property, plant and equipment			
Land and water areas	21	26	25
Buildings and structures	117	130	124
Machinery and equipment	165	178	170
Assets under construction	39	38	35
Total property, plant and equipment	342	371	354
Other non-current assets			
Investments in associated companies	13	12	14
Non-current financial assets	26	23	24
Deferred tax asset	77	86	78
Non-current income tax receivables	25	25	24
Other non-current assets	13	12	10
Total other non-current assets	154	158	150
Total non-current assets	1,303	1,362	1,318
Current assets			
Inventories			
Materials and supplies	55	62	56
Work in progress	311	287	277
Finished products	82	84	82
Total inventories	448	434	415
Receivables and other current assets			
Trade receivables	489	519	546
Amounts due from customers under revenue contracts	165	166	164
Other current financial assets	35	23	29
Income tax receivables	24	28	25
Other receivables	143	83	116
Cash and cash equivalents	277	274	296
Total receivables and other current assets	1,133	1,092	1,175
Total current assets	1,582	1,526	1,590
Total assets	2,884	2,888	2,908

¹ 2017 financials have been presented on restated basis.

Consolidated Statement of Financial Position

Equity and liabilities

EUR million	As at March 31, 2018	As at March 31, 2017 ¹	As at December 31, 2017 ¹
Equity			
Share capital	100	100	100
Reserve for invested unrestricted equity	416	413	413
Cumulative translation adjustments	-16	13	-8
Hedge and other reserves	5	1	7
Retained earnings	321	304	400
Equity attributable to owners of the parent	826	830	913
Non-controlling interests	5	5	5
Total equity	832	835	918
Liabilities			
Non-current liabilities			
Non-current debt	173	230	201
Post-employment benefits	142	152	150
Provisions	21	18	20
Other non-current liabilities	4	5	3
Deferred tax liability	49	62	58
Total non-current liabilities	388	467	432
Current liabilities			
Current portion of non-current debt	29	47	18
Trade payables	286	218	287
Provisions	128	96	117
Advances received	289	234	261
Amounts due to customers under revenue contracts	457	489	455
Other current financial liabilities	21	17	11
Income tax liabilities	47	47	48
Other current liabilities	408	438	361
Total current liabilities	1,665	1,586	1,558
Total liabilities	2,053	2,053	1,990
Total equity and liabilities	2,884	2,888	2,908

¹ 2017 financials have been presented on restated basis.

Condensed Consolidated Statement of Cash Flows

EUR million	Q1/2018	Q1/2017 ¹
Cash flows from operating activities		
Profit for the period	8	18
Adjustments		
Depreciation and amortization	19	20
Financial income and expenses	1	3
Income taxes	3	8
Other non-cash items	5	-10
Change in net working capital	-2	83
Net interests and dividends received	-2	-3
Income taxes paid ²	-12	-26
Net cash provided by (+) / used in (-) operating activities	19	94
Cash flows from investing activities		
Capital expenditure on fixed assets	-16	-14
Proceeds from sale of fixed assets	6	-
Net cash provided by (+) / used in (-) investing activities	-10	-14
Cash flows from financing activities		
Redemption of own shares	-4	-2
Dividends paid	-	-
Principal payments of non-current debt	-18	-32
Financial investments	-4	-12
Net cash provided by (+) / used in (-) financing activities	-26	-47
Net increase (+) / decrease (-) in cash and cash equivalents	-17	33
Effect of changes in exchange rates on cash and cash equivalents	-2	1
Cash and cash equivalents at beginning of period	296	240
Cash and cash equivalents at end of period	277	274

¹ 2017 financials have been presented on restated basis.

² During Q1/2017 Valmet paid additional taxes, late payment interests and penalties in total of EUR 19 million related to the reassessment decision from the Finnish tax authority.

Consolidated Statement of Changes in Equity

EUR million	Share capital	Reserve for invested unrestricted equity	Cumulative translation adjustments	Hedge and other reserves	Retained earnings	Equity attributable to owners of the parent	Non-controlling interests	Total equity
Balance at January 1, 2018	100	413	-8	7	400	913	5	918
Change in accounting policies ¹	-	-	-	-	-2	-2	-	-2
Restated balance at January 1, 2018	100	413	-8	7	398	911	5	916
Profit for the period	-	-	-	-	8	8	-	8
Other comprehensive income / expense	-	-	-8	-2	3	-7	-	-7
Total comprehensive income / expense	-	-	-8	-2	10	1	-	1
Transactions with owners in their capacity as owners								
Dividends	-	-	-	-	-82	-82	-	-82
Purchase of treasury shares	-	-	-	-	-4	-4	-	-4
Share-based payments, net of tax	-	3	-	-	-2	1	-	1
Balance at March 31, 2018	100	416	-16	5	321	826	5	832
Balance at January 1, 2017								
	100	407	11	-3	366	881	5	886
Change in accounting policies ²	-	-	-	-	-9	-9	-	-9
Restated balance at January 1, 2017	100	407	11	-3	356	871	5	876
Profit for the period	-	-	-	-	18	18	-	18
Other comprehensive income / expense	-	-	1	4	-	6	-	6
Total comprehensive income / expense	-	-	1	4	18	24	-	24
Transactions with owners in their capacity as owners								
Dividends	-	-	-	-	-63	-63	-	-63
Purchase of treasury shares	-	-	-	-	-2	-2	-	-2
Share-based payments, net of tax	-	6	-	-	-5	1	-	1
Balance at March 31, 2017	100	413	13	1	304	830	5	835

¹ Net impact arising from the adoption of IFRS 9, EUR -5 million, and amendments to IFRS 2, EUR 3 million, as of January 1, 2018.

² Impact arising from the adoption of IFRS 15.

Accounting policies

General information

Valmet Oyj (the “Company” or the “parent company”) and its subsidiaries (together “Valmet”, “Valmet Group” or the “Group”) form a global developer and supplier of process technologies, automation and services for the pulp, paper and energy industries.

Valmet Oyj is domiciled in Helsinki, and its registered address is Keilasatama 5, 02150 Espoo, Finland. The Company’s shares are listed on Nasdaq Helsinki Ltd.

These Condensed Consolidated Interim Financial Statements were approved for issue on April 27, 2018.

Basis of presentation

These Condensed Consolidated Interim Financial Statements for the three months ended March 31, 2018 have been prepared in accordance with IAS 34 – Interim financial reporting, and in conformity with IFRS as adopted by the European Union. The financials for the comparative periods are presented on restated basis. The financial information presented in these Condensed Consolidated Interim Financial Statements has not been audited. The Condensed Consolidated Interim Financial Statements should be read in conjunction with the Group’s Annual Consolidated Financial Statements for the year ended December 31, 2017, which have been prepared in accordance with IFRS.

Several new or amended accounting standards have become applicable for the current reporting period, including IFRS 15 – Revenue from Contracts with Customers, IFRS 9 – Financial Instruments and amendments to IFRS 2 – Share-based Payment.

The amendments to IFRS 2 clarified the effect of vesting conditions on the measurement of cash-settled share-based payment transactions, the classification of share-based payment transactions with net settlement feature, and accounting for modifications in the terms and conditions of share-based payment arrangements that result in changes in classification of related transactions from cash-settled to equity-settled. In majority of jurisdictions where key employees participating into the Group’s long-term incentive plans reside, Valmet has an obligation to withhold an amount for the key employee’s tax obligations associated with the share-based payment rewards, and transfer that amount directly to the tax authorities on the key employee’s behalf. Consequently, following adoption of the amendments to IFRS 2, EUR 3 million was reclassified from Other current liabilities to Equity in relation to share-based payment transactions that carry a net settlement feature. The amended measurement guidance applies only to share-based payment transactions that were unvested as at January 1, 2018, there is no adjustment to prior periods. The change in the measurement of the cash-settled share-based payment transactions does not have a material impact on compensation expense recognized in the current reporting period.

Accounting policies revised to consider the requirements of IFRS 15 and IFRS 9 have been provided in the disclosure notes presented in subsequent pages. Description and quantification of the impact of the changes in accounting policies related to adoption of the IFRS 15 are presented in the Stock exchange release published on March 21, 2018.

In addition to the above standards, IFRIC 22 – Foreign Currency Transactions and Advance Considerations became effective as of January 1, 2018. The interpretation clarifies which exchange rate to use in reporting of foreign currency transactions (such as revenue transactions) when payment is made or received in advance. The requirements of IFRIC 22 do not have a material impact on the results or financial position of the Valmet Group.

Except for the adoption for the new standards, the accounting policies applied in the preparation of these Condensed Consolidated Interim Financial Statements are consistent with those followed in the preparation of the Group's Annual Consolidated Financial Statements for the year ended December 31, 2017.

In the Condensed Consolidated Interim Financial Statements, the figures are presented in million euros subject to rounding, which may cause some rounding inaccuracies in aggregate column and row totals.

Key exchange rates

	Average rates		Period-end rates	
	Q1/2018	Q1/2017	Q1/2018	Q1/2017
USD (US dollar)	1.2246	1.0646	1.2321	1.0691
SEK (Swedish krona)	9.9962	9.5257	10.2843	9.5322
BRL (Brazilian real)	3.9913	3.3613	4.0938	3.3800
CNY (Chinese yuan)	7.7784	7.3399	7.7468	7.3642

Reporting segment and geographic information

The Group's Chief Operating Decision Maker (CODM) is the President and CEO of Valmet. Valmet's four business lines are highly integrated through complementing product and service offering and joint customer projects. Thus, the operations and profitability of Valmet is reported on as a single reportable segment with the key operative decisions being made by the CODM at the Valmet Group level. One key indicator of performance reviewed is Earnings before interest, taxes and amortization (EBITA). The performance is also assessed through Comparable EBITA, i.e. with EBITA excluding items, such as capacity adjustment costs, impairment of assets, and other infrequent events, as these reduce the comparability of the Group's performance from one period to another.

EUR million	Q1/2018	Q1/2017
Net sales	732	645
Comparable EBITA	22	34
% of net sales	3.0%	5.3%
Operating profit	12	29
% of net sales	1.6%	4.5%
Amortization	-7	-8
Depreciation	-12	-13
Gross capital expenditure	-16	-14
Non-cash write-downs	-1	-1
Capital employed, end of period	1,033	1,112
Orders received	890	1,005
Order backlog, end of period	2,583	2,704

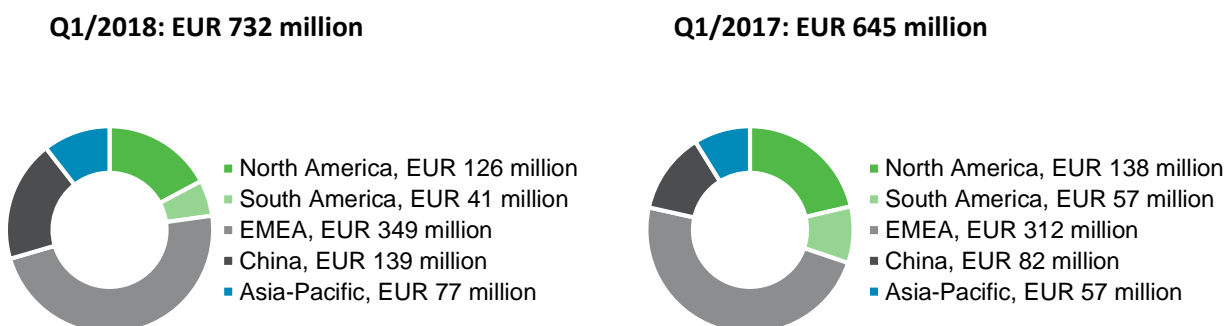
Reconciliation between Comparable EBITA, EBITA and operating profit

EUR million	Q1/2018	Q1/2017
Comparable EBITA	22	34
Items affecting comparability in selling, general and administrative expenses		
Other items affecting comparability	-1	-
Items affecting comparability in other operating income and expenses		
Other items affecting comparability	-2	3
EBITA	19	37
Amortization included in selling, general and administrative expenses		
Intangibles recognized in business combinations	-5	-6
Other intangibles	-2	-2
Operating profit	12	29

Entity-wide information

Valmet has operations in over 35 countries, on all continents. Measured by net sales, the top three countries in Q1/2018 were China, the USA and Sweden, which together accounted for 43 percent of total net sales. In Q1/2017, the top three countries were China, the USA and Finland, accounting for 40 percent of total net sales. Net sales for Finland (the country of domicile) amounted EUR 56 million in Q1/2018 (EUR 68 million in Q1/2017).

Net sales to unaffiliated customers by destination:



Gross capital expenditure by location:

EUR million	North America	South America	EMEA	China	Asia-Pacific	Total
Q1/2018	1	-	12	1	1	16
Q1/2017	1	-	10	2	2	14

Revenue

Valmet delivers process automation, machinery, equipment and services for the pulp, paper, energy and other industries. On the capital business side, the Group's revenue arises from projects, the scope of which ranges from delivery of complete mill facilities on a turnkey basis to single section machine rebuilds that may or may not include process automation solutions. Service business revenue includes revenue from short-term and long-term maintenance contracts, smaller improvement and modification contracts, rebuilds, as well as sale of spare parts and consumables. Capital and service business revenue largely arises from the same customers with service offering being focused on maintaining installed base of equipment and automation solutions.

Revenue is recognized to depict the transfer of promised goods or services to the customers in an amount that reflects the consideration to which management expects to be entitled to in exchange for those goods or services. The timing and method as well as unit of revenue recognition are determined in accordance with the five-step model of IFRS 15 as follows:

Step 1: Identification of the contract(s) with a customer

Step 2: Identification of the performance obligations in the contract

Step 3: Determination of the transaction price attached to the contract

Step 4: Allocation of the transaction price to the performance obligations identified in the contract

Step 5: Recognition of revenue when (or as) the entity satisfies a performance obligation

In long-term capital projects involving delivery of both equipment and services, one or more performance obligations are identified. The identification of performance obligations depends on the scope of the project and terms of the contract, and largely follows the level at which quotes are being requested by the customers on capital projects.

In short-term service contracts that involve delivery of a combination of equipment and services, depending on the scope of the contract and terms attached thereto, one or more performance obligations are identified. When scope of the contract involves services provided at the customer site, such as installation, maintenance, technical support or mechanical audits, these are typically considered a separate performance obligation from delivery of significant equipment and services provided off-site. On the other hand, when services in the scope of the contract are performed at Valmet premises only, such as workshop services, material and services typically cannot be identified separately, and consistently only one performance obligation is identified.

In long-term service contracts where Valmet's activities are largely performed at the customer's site, depending on the contract and terms attached thereto, one or more performance obligations are identified. When the scope of the contract involves various service elements that are sold separately on a stand-alone basis, these elements would typically be determined to consist of performance obligations on their own.

Revenue is recognized when a customer obtains control of a good or service. A customer obtains control when it has the ability to direct the use of and obtain the benefits from the good or service, either over time or at a point in time.

When Valmet determines that control on goods or services is transferred over time, this is typically based on either that customer simultaneously receives and consumes benefits as Valmet performs, or that

Valmet's performance creates an asset with no alternative use throughout the duration of a contract and Valmet has enforceable right to payment for performance completed to date.

Deliverables within Valmet's product offering that have the characteristics of the first criterion include mill maintenance services or other field services provided under long-term contracts, in which the receipt and simultaneous consumption by the customer of the benefits of Valmet's performance can be readily identified. Deliverables with the characteristics of the second criterion include capital projects where the scope of the contract involves design and construction of an asset according to customer specifications. The assets created in these projects do not have alternative use because the design is based on specific customer needs. When revenue is recognized over time, progress toward complete satisfaction of the performance obligation is measured using the cost-to-cost method. The cost-to-cost method is estimated to result in a revenue profile that best depicts the transfer of control on the deliverables to the customer.

Recognition of revenue at a point in time is applicable, among others, in contracts where services are performed at Valmet's premises, and deliveries of spare parts and components.

Valmet's contracts often involve elements of variable consideration, such as penalties, liquidated damages or performance bonus arrangements. Variable consideration is estimated by using either the expected value or the most likely amount -method, depending on the type of variable element and related contractual terms and conditions. Amount of variable consideration is included in transaction price only to the extent that it is highly probable that a significant reversal of revenue does not occur later. Transaction prices are reassessed at each reporting date.

Variable elements are generally allocated proportionately to all performance obligations in the contract, or when terms of the variable payments relate to satisfying a specific performance obligation and allocated amount depict the consideration to which Valmet expects to be entitled in exchange for transferring related goods or services, variable consideration is allocated to that specific performance obligation, but not all performance obligations in the contract.

Valmet provides its customers with standard payment terms. If extended payment terms exceeding one year are offered to customers, the invoiced amount is discounted to its present value and interest income is recognized over the credit term.

Valmet does not have significant customer arrangements that do not meet the criteria set out in the IFRS 15 for a contract.

When Valmet incurs costs in fulfilling its contractual obligations, these are expensed as incurred, unless costs can be capitalized as inventory. The latter is typically the case in performance obligations for which revenue is recognized at a point in time. Costs to obtain a contract that are expected to be recovered are capitalized when amortization period is over a year. Otherwise, these costs are expensed as incurred.

Critical accounting estimates and judgments

For performance obligations satisfied over time, Valmet uses cost-to-cost method to recognize revenue as it best depicts the transfer of control to the customer as Valmet performs. Under cost-to-cost measure of progress, the extent of progress towards complete satisfaction of performance obligation is measured based on the ratio of costs incurred to date to the total estimated costs at completion of the performance obligation. Revenues, including estimated profits, are recorded proportionally as costs are incurred. Management regularly reviews the progress of and execution on performance obligations. As part of the

process, management reviews information including, but not limited to, key contractual obligations outstanding, project schedule, identified risks and opportunities, as well as changes in estimates of revenues and costs. A projected loss on a customer contract is recognized through profit or loss when it becomes known.

Valmet regularly enters into contracts where the consideration includes one or more variable elements. Variable consideration is estimated by using either the expected value or the most likely amount -method, depending on the type of the arrangement. In making judgements about variable consideration, Valmet considers historical, current and forecast information. Impact of changes in estimates is recognized in revenue in the period when the estimate is updated.

Valmet's revenue is reported on and monitored by management in both business line and area dimension. Paper, and Pulp and Energy business lines' revenue is derived from large long-term capital projects for which revenue is mostly recognized over time based on the cost-to-cost method. Service business line's revenue arises from large volume of short-term contracts with relatively low individual value, for which revenue is mainly recognized at a point in time. Automation business line's revenue consists of long-term contracts the nature of which, and therefore also the revenue recognition method, is similar to capital projects with average value attached to each contract however being lower, and short-term service contracts for which revenue is recognized at a point in time. Nature of revenue in each area in any given reporting period is driven by volume and size of ongoing capital projects.

Net sales by business lines:

EUR million	Q1/2018	Q1/2017
Services	247	252
Automation	59	59
Pulp and Energy	203	189
Paper	223	144
Total	732	645

Timing of revenue recognition:

EUR million	Q1/2018	Q1/2017
Performance obligations satisfied at a point in time	311	311
Performance obligations satisfied over time	421	334
Total	732	645

In order to mitigate credit risk and compensate for contract costs incurred upfront, Valmet regularly requires advance payments from its customers. During the reporting period Valmet had not entered into any material contracts where the period between when Valmet transfers a promised good or service to a customer and when the customer pays for that good or service will be one year or more. Neither were there any ongoing projects from previous reporting periods for which the former would apply.

The creditworthiness of a customer is verified before engaging into a contract. However, if a risk of non-payment arises after contract inception, the probability of collection of consideration is re-evaluated and if assessed improbable, recognition of revenue is discontinued. A provision for non-collectability for open receivables and contract assets is established, as concluded appropriate.

Valmet receives payments from customers based on billing schedules as established in the customer contracts. Changes in contract assets and liabilities are due to Valmet's performance under the contracts. Amounts due from customers under revenue contracts primarily relate to Valmet's rights to consideration for work completed but not yet invoiced at the reporting date. These assets are transferred to trade receivables when right to consideration becomes unconditional, which is typically at the time when Valmet has contractual right to issue an invoice. Amounts due to customers primarily relate to advance consideration received from customer in long-term capital contracts for which revenue is recognized over time. These amounts are recognized as revenue as (or when) Valmet performs under the contract.

Following tables provide specification of movements in amounts due from customers under revenue contracts and amounts due to customers under revenue contracts over the reporting period. Revenue recognized in the period also includes revenue recognized related to performance obligations satisfied in previous periods, the amount of which however is insignificant.

Amounts due from customers under revenue contracts:

EUR million	Q1/2018	Q1/2017	2017
Balance at the beginning of the period	164	190	190
Translation differences	-4	-7	-4
Revenue recognized in the period	213	102	663
Transfers to trade receivables	-208	-119	-686
Balance at the end of period	165	166	164

Amounts due to customers under revenue contracts and advances received:

EUR million	Q1/2018	Q1/2017	2017
Balance at the beginning of the period	716	635	635
Translation differences	-8	-9	-25
Revenue recognized in the period	-275	-301	-1,197
Consideration invoiced and/or received	314	398	1,302
Balance at the end of period	746	723	716

Valmet typically issues contractual product warranties under which it generally guarantees the mechanical functioning of equipment delivered during the agreed warranty period. Valmet does not issue any service-type warranties.

As of March 31, 2018, the aggregated amount of transaction price allocated to unsatisfied or partially satisfied performance obligation is EUR 2,583 million. Approximately 65 percent of this amount is currently expected to be recognized as revenue during 2018.

Net working capital

EUR million	Q1/2018	Q1/2017	2017	Q1/2018 impact
Non-current trade receivables ¹	2	1	2	-
Other non-current assets	13	12	10	-3
Inventories	448	434	415	-33
Trade receivables	489	519	546	58
Amounts due from customers under revenue contracts	165	166	164	-1
Derivative financial instruments (assets) ¹	29	11	24	-5
Other receivables	143	83	116	-27
Post-employment benefits	-142	-152	-150	-8
Provisions	-148	-114	-137	11
Other non-current non-interest-bearing liabilities ²	-1	-1	-1	-
Trade payables	-286	-218	-287	-1
Advances received	-289	-234	-261	28
Amounts due to customers under revenue contracts	-457	-489	-455	2
Derivative financial instruments (liabilities) ²	-24	-21	-13	11
Other current liabilities	-408	-438	-361	48
Total net working capital	-466	-441	-387	79
Effect of foreign exchange rates				4
Change in allowance and inventory obsolesce provision				-5
Dividend liability (non-cash net working capital change in Q1)				-82
Other				1
Change in net working capital in the Statement of Cash Flows				-2

¹ Included in non-current and/or current financial assets in the Statement of Financial Position.

² Included in other non-current liabilities and other current financial liabilities in the Statement of Financial Position.

Intangible assets and property, plant and equipment

Intangible assets

EUR million	Q1/2018	Q1/2017	2017
Carrying value at beginning of period	814	837	837
Capital expenditure	5	3	19
Amortization	-7	-8	-31
Impairment losses	-	-	-1
Translation differences and other changes	-5	-	-11
Carrying value at end of period	807	833	814

Property, plant and equipment

EUR million	Q1/2018	Q1/2017	2017
Carrying value at beginning of period	354	374	374
Capital expenditure	11	11	46
Depreciation	-12	-13	-49
Impairment losses	-1	-	-
Translation differences and other changes	-10	-1	-17
Carrying value at end of period	342	371	354

Financial instruments

Valmet has adopted IFRS 9 – Financial instruments effective January 1, 2018 and it replaced guidance included in IAS 39 – Financial instruments: recognition and measurement.

According to IFRS 9, measurement category for financial assets is determined based on related business model and the contractual cash flow characteristics of a given instrument. Classification of different financial assets is specified in the table below. For Valmet, new classification and measurement guidance presented changes in terminology used for financial assets in comparison to IAS 39, however impact on financial reporting is limited.

Changes in classification of financial assets under IFRS 9 are as follows:

	Classification under IAS 39	Classification under IFRS 9
Equity investments ¹	Available-for-sale	FVTPL or FVTOCI
Interest-bearing investments	Available-for-sale	FVTOCI
Trade and other receivables	Loans and receivables	Amortized cost
Derivatives	FVTPL	FVTPL
Cash and cash equivalents	FVTPL	Amortized cost

¹ Valmet applies fair value through other comprehensive income option to a certain equity investment.

The impairment model for financial assets presented most significant changes for Valmet arising from implementation of the new standard. Under IFRS 9, impairment on trade receivables and contract assets is recognized based on a simplified model, and allowance amounting to lifetime expected credit losses is recognized at the time of the initial recognition of the asset. The simplified impairment model is applied to majority of Valmet's financial assets. Due to the implementation of revised guidance on impairment of financial assets, an adjustment amounting to EUR -5 million was recognized to opening balance of retained earnings at transition as at January 1, 2018. The adjustment to retained earnings includes gross adjustment of EUR -6 million to allowances and related tax impact of EUR 1 million.

Valmet applies hedge accounting to certain foreign exchange rate, interest rate and commodity price hedging relationships. When hedging for future changes in commodity prices, Valmet has designated one or more risk components of non-financial items as hedged risks as allowed by IFRS 9, which has enabled both expanded utilization of hedge accounting and decreased volatility in profit or loss due to increased hedge effectiveness. Implementation of IFRS 9 did not have a material impact to accounting policy when hedging for foreign exchange rate and interest rate risk. Application of the new hedge accounting guidance had no impact on the opening balance of retained earnings at transition.

Valmet's management decided not to restate prior periods due to the implementation of IFRS 9, and the total adjustment of EUR -5 million was recognized to the opening balance of retained earnings at transition as at January 1, 2018.

Critical accounting estimates and judgments

Under the simplified impairment model applied to trade receivables and contract assets, an allowance amounting to lifetime expected credit losses is recognized at the time of the initial recognition of an asset. The amount of this allowance is estimated based on a model that considers historical credit loss experience, time value of money and forward-looking information relevant to estimate future credit losses. The inputs used in the allowance model are updated on a regular basis.

Application of requirements for impairment of financial assets, in particular estimation of future credit losses, requires significant management judgement and includes consideration of available customer and market information. Resulting impairment of financial assets is best estimate based on information available and may differ from the actual result.

Derivative financial instruments

As at March 31, 2018	Notional amount	Fair value, assets	Fair value, liabilities	Fair value, net
Forward exchange contracts ¹	1,578	28	-23	6
Interest rate swaps ¹	30	-	-1	-1
Electricity forward contracts ²	161	1	-	-
Nickel forward contracts ³	6	-	-	-

As at March 31, 2017	Notional amount	Fair value, assets	Fair value, liabilities	Fair value, net
Forward exchange contracts ¹	1,768	11	-18	-7
Interest rate swaps ¹	30	-	-1	-1
Electricity forward contracts ²	129	-	-1	-1

¹ Notional amount and fair values in EUR million

² Notional amount in GWh and fair values in EUR million

³ Notional amount in metric tons and fair values in EUR million

The notional amounts give an indication of the volume of derivative contracts entered into, but do not provide an indication of the exposure to risk.

Interest-bearing and non-interest-bearing financial instruments

EUR million	As at March 31, 2018	As at March 31, 2017	As at December 31, 2017
Non-current financial assets			
Interest-bearing	17	17	17
Non-interest-bearing	9	6	7
Total	26	23	24

EUR million	As at March 31, 2018	As at March 31, 2017	As at December 31, 2017
Other current financial assets			
Interest-bearing	10	13	6
Non-interest-bearing	25	10	23
Total	35	23	29

Setting aside non-current debt, current portion of non-current debt and current debt, the Group does not carry other interest-bearing liabilities.

Provisions

EUR million	Q1/2018	Q1/2017	2017
Balance at beginning of period	137	127	127
Translation differences	-2	-	-4
Addition charged to profit / loss	32	21	106
Used reserve	-17	-26	-53
Reversal of reserve / other changes	-2	-8	-39
Balance at end of period	148	114	137
Non-current	21	18	20
Current	128	96	117

Contingencies and commitments

EUR million	As at March 31, 2018	As at March 31, 2017	As at December 31, 2017
Guarantees on behalf of Valmet Group	849	895	872
Lease commitments	60	61	63

The most significant commitments and contingencies of Valmet relate to guarantees provided by Valmet Oyj, its subsidiaries and financial institutions to customers and suppliers in the ordinary course of business, as disclosed in the above table.

The arbitration proceedings initiated by Suzano Papel e Celulose S.A. (Suzano) against Valmet in 2016, on which stock exchange release has been issued on December 2016, are still ongoing. Suzano is claiming approximately EUR 80 million from Valmet related to the construction of a green field pulp mill in Imperatriz. Valmet management disputes the claims brought by Suzano related to Valmet's performance. Management has determined not to disclose any further information on the case on the grounds that it can be expected to seriously prejudice the ongoing legal procedures.

As at March 31, 2018, Valmet entities are subject to tax audits in several jurisdictions. Liabilities and assets are recognized with respect to income tax amounts management is expecting to pay and recover, respectively. No liability is recognized when it is considered probable that items reported to tax authorities can be sustained on examination. Complex and constantly changing regulations in multiple jurisdictions where Valmet operates create uncertainties relating to tax obligations towards authorities. Changes in the tax authorities' interpretations could have unfavorable impact on Valmet's financials.

Key ratios

	Q1/2018	Q1/2017
Earnings per share, EUR	0.05	0.12
Diluted earnings per share, EUR	0.05	0.12
Equity per share at end of period, EUR	5.52	5.54
Return on equity (ROE), % (annualized) ¹	4%	8%
Return on capital employed (ROCE) before taxes, % (annualized) ¹	5%	10%
Equity to assets ratio at end of period, %	39%	39%
Gearing at end of period, %	-12%	-3%
Cash flow provided by operating activities, EUR million	19	94
Cash flow after investments, EUR million	9	80
Gross capital expenditure, EUR million	-16	-14
Depreciation and amortization, EUR million	-19	-20
Amortization	-7	-8
Depreciation	-12	-13
Number of outstanding shares at end of period	149,617,820	149,864,220
Average number of outstanding shares	149,746,303	149,864,220
Average number of diluted shares	149,746,303	149,864,220
Interest-bearing liabilities at end of period, EUR million	201	277
Net interest-bearing liabilities at end of period, EUR million	-102	-27

¹ In the calculation of 2017 key figures, data points from 2016 that have not been restated have been used.

Formulas for Calculation of Indicators

EBITA:

Operating profit + amortization

Comparable EBITA:

Operating profit + amortization +/- items affecting comparability

Earnings per share:

$$\frac{\text{Profit attributable to shareholders of the Company}}{\text{Average number of shares outstanding during period}}$$

Earnings per share, diluted:

$$\frac{\text{Profit attributable to shareholders of the Company}}{\text{Average number of diluted shares during period}}$$

Return on equity (ROE), % (annualized):

$$\frac{\text{Profit for the period}}{\text{Total equity (average for period)}} \times 100$$

Return on capital employed (ROCE) before taxes, % (annualized):

$$\frac{\text{Profit before taxes + interest and other financial expenses}}{\text{Balance sheet total - non-interest-bearing liabilities (average for period)}} \times 100$$

Comparable return on capital employed (ROCE) before taxes, % (annualized)¹:

$$\frac{\text{Profit before taxes + interest and other financial expenses +/- items affecting comparability}}{\text{Balance sheet total - non-interest-bearing liabilities (average for the period)}} \times 100$$

¹ Measure of performance also calculated on a rolling 12-month basis.

Equity to assets ratio, %:

$$\frac{\text{Total equity}}{\text{Balance sheet total - advances received - amounts due to customers under revenue contracts}} \times 100$$

Gearing, %:

$$\frac{\text{Net interest-bearing liabilities}}{\text{Total equity}} \times 100$$

Net interest-bearing liabilities:

Non-current interest-bearing debt + current interest-bearing debt
- cash and cash equivalents - other interest-bearing assets

Quarterly information

EUR million	Q1/2018	Q4/2017	Q3/2017	Q2/2017	Q1/2017
Net sales	732	967	715	732	645
Comparable EBITA	22	81	56	48	34
% of net sales	3.0%	8.4%	7.8%	6.5%	5.3%
Operating profit / loss	12	61	41	39	29
% of net sales	1.6%	6.3%	5.8%	5.3%	4.5%
Profit before taxes	11	57	38	36	26
% of net sales	1.4%	5.9%	5.3%	5.0%	4.0%
Profit for the period	8	49	27	27	18
% of net sales	1.1%	5.1%	3.8%	3.7%	2.8%
Earnings per share, EUR	0.05	0.33	0.18	0.18	0.12
Earnings per share, diluted, EUR	0.05	0.33	0.18	0.18	0.12
Amortization	-7	-8	-8	-8	-8
Depreciation	-12	-12	-12	-12	-13
Research and development expenses, net	-16	-20	-13	-17	-14
% of net sales	-2.2%	-2.1%	-1.8%	-2.3%	-2.2%
Items affecting comparability:					
in cost of goods sold	-	-8	-	-1	-
in selling, general and administrative expenses	-1	-3	-	-	-
in other operating income and expenses, net	-2	-1	-6	-	3
Total items affecting comparability	-3	-12	-6	-1	3
Gross capital expenditure	-16	-20	-16	-15	-14
Non-cash write-downs	-1	-7	-1	-1	-1
Capital employed, end of period	1,033	1,137	1,141	1,138	1,112
Orders received	890	727	743	796	1,005
Order backlog, end of period	2,583	2,458	2,720	2,714	2,704

Valmet's financial reporting in 2018

July 25, 2018 - Half Year Financial Review for January-June 2018
October 23, 2018 - Interim Review for January-September 2018



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